

LONGVIEW

Asset Management Ltd.

CAREER OPPORTUNITY – Business Development & Relationship Management

Longview has an excellent reputation and AUM in excess of \$1 billion, built on 13 years of investment outperformance and high-touch client service. We are seeking a partner to accelerate the growth of our client base and to help manage the relationships with our increasing number of clients and contacts.

Our clients are ultra high net worth families and charitable institutions. We focus on investing their capital in a global, high-conviction portfolio of shares of publicly listed companies, in which our employees are invested alongside our clients. We also provide wealth management advice and have a dividend income portfolio for clients who want additional services and investment tools.

We take a long-term perspective in all that we do, including investing, client relationships and building our business. This is an opportunity for the right person seeking to be a partner in a highly regarded, fast-growing wealth management firm with a culture of excellence and teamwork.

Key Responsibilities:

- Expand our asset base, network of potential clients and client references
- Develop and bring on board new clients
- Manage client relationships, including discussing investments and financial planning
- Attend the firm's Investment Committee meetings

Required Education/Experience:

- University degree
- CFA designation and/or other complementary professional designation
- 10+ years' work experience, with a network of relevant high net worth contacts
- Wealth management experience

Required Personal Characteristics/Skills:

- Integrity and intelligence
- Team player
- High self-motivation and energy
- Strong interpersonal and communication skills
- Attention to detail

Please send resume and cover letter via e-mail to Doug McCutcheon: dmccutcheon@longviewassets.com

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